

What You Need to Know About Starting Your New Dealership

Motor Vehicle Inventory Tax Statement (VIT) and Inventory Declaration (Declaration):

Within 30 days of the active date of your license, (not when you open for business or start selling vehicles), notify both the county tax office and appraisal district where the dealership is located that you are a new dealer and request to setup an account.

- **VIT:** A VIT reports information on vehicles sold in the previous month. File these at both the county tax office and appraisal district. Regardless if no sales are made, you must still file the form reporting zero sales. If filed late, penalties may be assessed. (Most often due on the 10th day of each month, check with your county for details.)
- **Declaration:** A Declaration reports the total number of sales made during previous year. File these at both the county tax office and appraisal district. Regardless if no sales are made, you must still file the form reporting zero sales. If filed late, penalties may be assessed. (Due between January 1 - February 1 of each year.)

Financing Sales:

If you intend to provide in-house or third party motor vehicle financing sales, contact the Office of Consumer Credit Commission at 512-936-7600, toll free at (800) 538-1579 or at www.occ.state.tx.us to obtain the required sales finance license.

Vehicle Sales to Retail Purchasers:

Once a vehicle is sold, you have 20 business days for cash sales and 3rd party financed sales (or 45 calendar days for in-house financed sales) to file the appropriate paperwork with the county tax office. This process includes transferring title of the vehicle to the retail purchaser, paying vehicle registration fees [registering the vehicle on behalf of the customer], and paying sales taxes. If you need help with this process, contact the TxDMV Customer Service at (888) 368-4689, or your local county tax office.

Minimum Vehicles Sales:

You must remain regularly and actively engaged in business by selling or assigning at least 5 vehicles in a calendar year or the license may be revoked or canceled.

webDEALER:

Upon approval of your Dealer License, you should have received two separate emails providing you with a user name and password to access the TxDMV's webDEALER system.

The webDEALER system address is: <https://webdealer.txdmv.gov/title/login.do>

All licensed dealers in Texas must use the webDEALER system to electronically process title and registration for vehicle sales.

Dealers access ePLATE through the webDEALER system. Dealers assign license plates to vehicles using ePLATE.

- If you have any questions or issues regarding webDEALER, call (888) 368-4689 or email AskDMV@txdmv.gov
- More information regarding webDEALER and ePLATE is also available at: <https://www.txdmv.gov/dealers/webdealer>.

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Changing License Information:

You are required to ensure the information on your license record is current.

Common changes are:

- Contact information changes, such as mailing address, phone number, or email
- Moving: adding or closing locations
- Business changes, such as ownership, management, business name or DBA changes

Log on and choose either “Amend a License” or “Change General License Info” to update your information directly within the eLICENSING system.

Cancel License:

If you close your business, you must log on to eLICENSING and choose "Close a License." Do not assume the license will close after it expires. Dealers must return each license, license plate, sticker, and plate receipt to the Department within 10 days of closing the GDN. More information on plate returns is available on the TxDMV's [Dealer Plates](#) page.

Optional Services

Motor Vehicle Inquiry Account Information (MVInet):

If you wish to view vehicle title and registration information, you may apply for an MVInet Access data contract. For more information, go to <https://mvinet.txdmv.gov>, or email VTRDataContracts@txdmv.gov to request an application.

Dealer Training Seminars:

You are encouraged to attend any of our free Dealer Training Seminars that cover valuable information about the statutes and rules that govern this industry. You will need to register on the TxDMV website under Dealer Training Seminars in order to attend. When your chosen course location shows “Register,” click the link to register for the event.

Association Websites

There are various associations you may elect to join, depending on the type of vehicles you sell.

- National Auto Dealers Association: www.nada.org
- Franchise: Texas Auto Dealers Association: www.tada.org
- Texas Independent Automobile Dealers Association: www.txiada.com
- National Independent Automobile Dealers Association: www.niada.com
- National Vehicle Leasing Association: www.nvla.org
- Recreational Vehicle Industry Association: www.rvia.org
- Texas Recreational Vehicle Association: www.trva.org
- Texas Motor Cycle Dealers Association: www.txmda.org

Feedback

We are always trying to improve and appreciate your feedback. If you have a suggestion, a complaint or even a compliment, email us at MVDLicensing@TxDMV.gov.

Visit the TxDMV.gov website for dealer updates, rule changes, publications: such as the dealer manual, licensing forms, and schedule of dealer training seminars, and links to the Texas Occupations Code, Texas Transportation Code, and Chapter 215 – Motor Vehicle Distribution Rules.